

Weekly VP Report

Silicon Valley BNI

For meeting 7/15/2010

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**Looking for attendance or stats spreadsheets?
Check the last few pages of this document!**

Presidents Message

Congratulations on not only achieving \$2,000,000 but also for continuing to achieve more!

Quote of the Week:

“Your mission statement should state your business mission as clearly and succinctly as possible.” This quote is by BNI Founder, Dr. Ivan Misner.

Action of the Week:

Your action for this week is to review the Mission Statement you have for your business and make sure it is clear and succinct. If you do not have one, create one.

Chapter Contacts

VP Report / SiliconValleyBni.com Website Questions:

- ▣ Danielle Terrazas: danielle@colorstorystudio.com

BNI Announcements or Requests:

- ▣ Email svbnivp@gmail.com or danielle@colorstorystudio.com no later than the Monday before the meeting.

Miscellaneous Requests/Questions:

- ▣ EJ Hong: ej@ejhong.com

Speaker Scheduling:

- ▣ You are responsible for finding a sub if you can't make your assigned date.

MSP Training Dates:

- ▣ BNI-Sfbay.com – check the calendar
- ▣ SiliconValleyBNI.com – upcoming events page

Dues / BNI-SfBay Website Questions:

- ▣ Doug Dixon: ddixon@theloansource.com

Membership Questions:

- ▣ Janet Bocek: janet@bocekcpa.com

VP Report

	7/15/2010	Weekly Goal	4/1-7/15 2010	10/1/09 – 7/15/10	Annual Goal
Closed Business	\$76,244	\$50,000	\$917,363	\$2,163,049	\$2,000,000
Referrals Passed	48	50	990	2592	2,500
One to Ones	18	20	478	1014	1,000
Visitors	0	5	17	54	250
Attendance	78%	95%	83%	84%	95%

Visitors are identified by the Visitor Hosts, if no name is provided, it is not awarded to the member who invited them

VP Report

Closed Business:

- ▣ \$17,504 – Jackie Bocian
- ▣ \$15,969 – Liz Rhodes
- ▣ \$10,000 – Ted Ray
- ▣ \$7,885 – Jason Andrew

Referrals Given:

- ▣ 3 Referrals – John Jue

Chapter Minimums:

- ▣ The minimum closed business for our chapter is:
 - ▣ \$3,000 per term and \$6,000 per year.
 - ▣ For 1st year members:
 - ▣ The minimum is \$1,000 per term and \$2000 per year.
- ▣ Keep in mind that the goal for each member is \$35,000 this year in order to reach our \$2,000,000 goal for this year.

Attendance/Visitor Policy:

- ▣ Each year is split into two terms: Term 1: October – March Term 2: April – September. Within each term you are allowed 3 absences and/ or up to 3 subs to equal no more than 6 total missed days. A visitor or sub can come to the chapter UP TO 2 TIMES PER TERM. This means that someone who has not applied to be a member of our chapter cannot come to the chapter more than twice per term. If you have asked someone to sub and they have already come twice, we will allow them to come to the meeting, but you will be marked as absent. There are 2 exceptions to this rule: 1. An employee of your office may sub for you up to 6 times per term. 2. A visitor who has submitted an application may visit until their application is no longer pending.

For more detailed reports, see VP report posted on our website.

Want to be on our weekly spotlight? Go to the SV BNI website or to BNI SF Bay site for articles on how to be a superstar, or go to the educational coordinators to check out our chapter's library!

Notes to the VP Report

- Referral/Thank You/One-to-one Slips:
 - Please write First & Last Name of people on your slips. We have multiples of names and it is difficult to know who it is for!
- Absence — You are marked absent if:
 - You are absent and do not have a sub.
 - You are not in your seat or present at 7:15 a.m. when the President begins the meeting.
 - You leave before the referral bag has completely been passed around the room.
- Referrals Given:
 - Word about stats: Are your referrals diluted? If you take your referrals given and divide it into your Closed business this will measure the effectiveness of your referrals and are they closing. It is not just the passing a slip, but CLOSING the business.
- Value Given:
 - Do you review inside referrals vs outside? We support each other, but to grow our businesses, we must find out how to better refer to our outside contacts?
- One to Ones
 - Please confirm who is the initiator of a one-to-one prior to turning it in. The VP will return them to you unaccounted for at the next meeting
- Have a question on the VP Report?
 - Email the VP at svbnivp@gmail.com

Secretary/Treasurer

□ Speaker Rotation:

- 7/22/10 – Nate Schloss, Danielle Terrazas
- 7/29/10 – Mike Prevot, Steve Pappas
- 8/5/10 – Liz Rhodes, Stephanie Stafford
- 8/12/10 – George Talbot, Wayne Morgan
- 8/19/10 – Travis Krepelka, Jackie Bocian
- 8/26/10 – Spheres of Influence, Doug Dixon
- 9/2/10 – Candice Normoyle, Bryant Busalacchi

□ What if I can't speak on my assigned date?

- It is each members responsibility to find someone to switch with if they cannot speak on their assigned date. Please do not contact leadership team to assist you with this.

□ When will I be added to the speaker rotation?

- You will be added to the speaker rotation and website when you have successfully completed MSP. Please contact your VP when complete!

□ Need to use the projector?

- Please go to our website to see how to request the necessary equipment or contact Wayne Morgan. If your presentation does not work, please make sure you are ready to speak without it.

□ Please arrive between 6:30 and 6:45 a.m. to make sure that you are able to setup your presentation because your 10 minutes begin after Nate introduces you, no matter what happens.

□ Information regarding presentations: www.siliconvalleybni.com/speaker-information

Members needing to attend MSP:

- Rob Rowe
- Kris McDonough
- Please confirm you have attended. Your name will be removed from this list at that time.

For MSP training, please go to:

- www.bnifsbay.com/calendar/index.php?act=calendar

Membership Committee

- Renewals for August:

- Jackie Bocian

- Frona Kahn

- Armando Palomar

- **Please Note: If you have received approval from the membership committee, please bring your check for \$330 on Thursday.**

- Renewals for September:

- Jason Andrew

- Vivien Zheng

- **Please Note: If you have received approval from the membership committee, please bring your check for \$330 on Thursday.**

- Please Note:

- Effective October 1, 2010 annual fees will be \$365. If you wish to renew early and pay the \$330, please contact the secretary treasurer. Renewing early does not change your renewal date, and your renewal fees are non-refundable.

- If a member is up for renewal and you have concerns, please email the Membership Committee at membershipsbn@gmail.com with your concerns.

- If you have a conflict, please try to resolve with the member, then approach the Membership Committee if it remains open.

- Please be professional at all times and treat your relationships with your fellow members with the same respect you feel you deserve. You are subject to the Code of Ethics. Consult with a membership committee member with questions.

Membership Committee

- Quarterly Dues:
 - \$160.00 on or before 10/1/2010
 - \$180.00 after 10/1/2010
 - After 10/1/2010 you will be marked absent if dues are not paid.

- Just wanted to send a quick reminder:
 - Please be advised of the following policy. We appreciate everyone's cooperation and please help us run a tight ship at our BNI.
 - All quarterly membership dues (\$160) are to be paid by the 1st meeting of the quarter.
 - If your dues are not received by the 1st meeting of the quarter, you will be considered late.
 - If your dues are not received by the 2nd meeting of the quarter, you will be counted as absent (even if you are present at the meeting) for every meeting until your dues are received.

Educational Resources

- Our chapter website
 - www.siliconvalleybni.com/
- What you will find:
 - Announcements, VP reports, Articles, Chapter Members, Links to other BNI Websites, Location
- Have you checked out our library?
- BNI San Francisco Bay Area website: www.bnisfbay.com
 - You will find a wealth of information here. Forms, articles, networking tips, building yourself in your group, other chapters, rules for BNI and much more. Use it. You can click on the link from our website so you only need one bookmark
 - Your user name is: bnisfbay
 - Password: member
- BNI Official Website: <http://www.bni.com/>
 - You will find resources, more articles, a store to buy things, and much more!
- Are you on Linked in? Please look for our group!
- Important Note:
 - Your membership does not give you permission to email the whole group announcements, newsletters or spam. BNI rules state that we are to be respectful and follow the appropriate guidelines under spam.
- If someone has sent you an announcement, please email them privately requesting you not be included. If you do not have resolution, please submit your concerns to the membership committee at membershipsbnibay@gmail.com.

Educational Moment

□ July 15, 2010

- Faith in yourself is the foundation required upon which to build anything you wish for your life. Once you truly believe in the fact that you not only have the ability to create any life you wish for yourself but that you deserve to have that life, then you will have started on the road to getting what you want.

All people have self-limiting beliefs. The challenge is to realize that these beliefs are self imposed; therefore they can be self removed.

Upcoming Events

- July 25: Family BBQ
 - 3-6pm, Rengstorff Park in Mountain View
 - More details to come.

Have an announcement to make?

Member announcements available if received by 4pm on Mondays.

PALMS Report: Silicon Valley BNI: July-15-2010

#	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	K.C. Anderson	1	0	0	0	0	2	6	0	0	\$0
2	Jason Andrew	1	0	0	0	0	4	4	0	0	\$7,885
3	Asen Angelov	0	1	0	0	0	0	3	0	0	\$0
4	Nicol Bernhardt	1	0	0	0	0	0	0	0	0	\$0
5	Mary Blaser	1	0	0	0	0	2	1	0	1	\$0
6	Janet Bocek	1	0	0	0	0	0	0	0	0	\$732
7	Jacqueline Bocian	1	0	0	0	0	5	1	0	0	\$17,504
8	Bryant Busalacchi	1	0	0	0	0	2	0	0	0	\$240
9	Patricia Cunningham	1	0	0	0	0	2	0	0	0	\$0
10	Robert Davis	1	0	0	0	0	0	0	0	0	\$7,360
11	Susan Davis	1	0	0	0	0	0	1	0	0	\$0
12	Ron DeAngelis	0	0	0	0	1	0	0	0	0	\$2,182
13	Patricia Del Gaudio	1	0	0	0	0	1	0	0	0	\$0
14	Doug Dixon	1	0	0	0	0	2	0	0	0	\$720
15	Jan Fong	1	0	0	0	0	1	1	0	0	\$0
16	Ginny Hagopian	1	0	0	0	0	2	0	0	0	\$1,117
17	Melanie Hibbs	1	0	0	0	0	0	1	0	1	\$0
18	E.J. Hong	1	0	0	0	0	0	0	0	0	\$1,000
19	David Joud	1	0	0	0	0	1	0	0	0	\$162
20	John Jue	1	0	0	0	0	3	1	0	3	\$75
21	Malika Junaid	1	0	0	0	0	0	0	0	1	\$0
22	Frona Kahn	1	0	0	0	0	2	2	0	1	\$969
23	Travis Krepelka	1	0	0	0	0	0	0	0	0	\$0
24	Gary Laine	1	0	0	0	0	0	4	0	0	\$0
25	Angela Leung	1	0	0	0	0	0	4	0	2	\$1,079
26	Ronald Leung	1	0	0	0	0	0	0	0	0	\$0
27	Alice Locke Chezard	0	1	0	0	0	0	2	0	0	\$350
28	Alicia Lucas	0	1	0	0	0	0	0	0	0	\$597
29	Brett Macauley	0	0	0	0	1	0	0	0	0	\$1,804
30	Warren McCord	1	0	0	0	0	0	0	0	0	\$241
31	Kris McDonough	1	0	0	0	0	0	0	0	0	\$0
32	Adam Meyers	1	0	0	0	0	0	2	0	0	\$0
33	Michael Mok	1	0	0	0	0	0	0	0	0	\$150
34	Wayne Morgan	1	0	0	0	0	2	1	0	1	\$0
35	Ingrid Mult	1	0	0	0	0	2	0	0	1	\$0
36	Candice Normoyle	1	0	0	0	0	2	0	0	0	\$518
37	Armando Palomar	1	0	0	0	0	0	0	0	0	\$0
38	Stephen Pappas	1	0	0	0	0	0	1	0	0	\$0
39	Kathryn Pendleton	0	0	0	0	1	0	0	0	0	\$402
40	Michael Prevot	1	0	0	0	0	2	3	0	2	\$683
41	Ted Ray	0	1	0	0	0	0	0	0	0	\$10,000
42	Krista Regedanz	0	0	0	1	0	0	0	0	0	\$0
43	Lizbeth Rhodes	0	1	0	0	0	0	0	0	0	\$15,969
44	Poppie Rodriguez	1	0	0	0	0	0	2	0	1	\$0
45	Michelle Rogers	1	0	0	0	0	1	0	0	1	\$550
46	Robert Rowe	1	0	0	0	0	2	0	0	0	\$0
47	Sooji Rugh	0	1	0	0	0	0	1	0	0	\$0
48	Scott Safadi	1	0	0	0	0	1	0	0	0	\$0
49	Nate Schloss	1	0	0	0	0	1	2	0	1	\$0
50	Jeannie Shea	0	1	0	0	0	0	0	0	0	\$150
51	Stephanie Stafford	1	0	0	0	0	0	0	0	0	\$0
52	George Talbot	1	0	0	0	0	0	1	0	1	\$675
53	Danielle Terrazas	0	1	0	0	0	0	0	0	0	\$2,422
54	Charmaine Tu	1	0	0	0	0	1	3	0	0	\$0
55	Michael Weed	1	0	0	0	0	0	0	0	0	\$0
56	Vivien Zheng	1	0	0	0	0	1	0	0	1	\$110
57	Jeanne dePolo	1	0	0	0	0	2	0	0	0	\$0
58	Trey McAlister	0	0	0	0	0	0	0	0	0	\$0
59	Visitor(s)	0	0	0	0	0	2	1	0	0	\$598
Total		45	8	0	1	3	48	48	0	18	\$76,244

Attendance 78.95%

PALMS Report: Silicon Valley BNI: Apr-01-2010 - July-15-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Jacqueline Bocian	13	1	0	0	2	88	18	0	6	\$82,900
2	Lizbeth Rhodes	13	2	0	0	1	7	9	0	1	\$74,416
3	Janet Bocek	12	2	0	0	2	11	20	0	1	\$68,924
4	Michelle Rogers	13	0	0	0	3	14	6	0	14	\$42,848
5	Sooji Rugh	11	1	0	0	4	7	10	0	1	\$42,633
6	Alicia Lucas	12	4	0	0	0	11	8	0	0	\$41,937
7	Brett Macauley	13	0	0	0	3	7	4	0	15	\$39,690
8	Danielle Terrazas	14	2	0	0	0	18	28	3	13	\$34,041
9	Bryant Busalacchi	13	3	0	0	0	14	8	0	10	\$26,414
10	Charmaine Tu	16	0	0	0	0	38	16	0	7	\$25,121
11	Nicol Bernhardt	15	1	0	0	0	12	17	0	1	\$21,810
12	Doug Dixon	15	1	0	0	0	11	14	0	9	\$21,180
13	Warren McCord	12	3	0	0	1	3	14	0	3	\$16,184
14	E.J. Hong	15	0	0	0	1	11	12	2	14	\$16,081
15	Ted Ray	7	3	0	0	0	13	6	0	2	\$15,901
16	Frona Kahn	11	2	0	0	3	33	20	1	8	\$15,442
17	Jason Andrew	13	2	0	0	1	27	24	0	4	\$14,713
18	Nate Schloss	14	2	0	0	0	12	36	0	6	\$14,238
19	Ron DeAngelis	11	1	0	0	4	4	4	0	0	\$14,231
20	Robert Davis	13	3	0	0	0	17	25	0	1	\$13,470
21	Malika Junaid	16	0	0	0	0	23	6	1	6	\$12,925
22	Michael Prevot	16	0	0	0	0	61	92	0	23	\$12,398
23	Jan Fong	12	2	0	0	2	10	10	0	5	\$11,786
24	Travis Krepelka	14	1	0	0	1	8	8	0	0	\$10,990
25	Melanie Hibbs	16	0	0	0	0	12	6	0	13	\$10,219
26	Angela Leung	13	2	0	0	1	21	26	1	6	\$10,146
27	Patricia Del Gavio	10	2	0	0	4	21	8	2	13	\$10,113
28	Margaret Barton	7	0	0	0	1	15	1	0	4	\$9,920
29	Jeannie Shea	6	1	0	0	1	16	14	1	12	\$9,501
30	David Joud	14	0	0	0	2	11	7	1	18	\$9,161
31	Israel Zehavi	8	2	0	0	0	19	5	0	3	\$8,670
32	Stephanie Stafford	15	0	0	0	1	15	21	1	4	\$8,620
33	Michael Weed	13	3	0	0	0	7	12	0	7	\$8,160
34	George Talbot	15	0	0	0	1	7	20	0	6	\$7,195
35	Patricia Cunningham	12	1	0	0	3	24	4	0	12	\$6,970
36	Armando Palomar	13	2	0	0	1	5	13	0	0	\$6,236
37	Ingrid Mult	13	3	0	0	0	21	27	0	4	\$6,184
38	Jeanne dePolo	12	0	0	3	1	14	4	0	5	\$6,043
39	Candice Normoyle	13	0	0	0	3	26	17	0	1	\$5,576
40	Wayne Morgan	14	0	0	0	2	54	44	0	26	\$5,464
41	Scott Safadi	16	0	0	0	0	11	3	0	14	\$5,433
42	Kathryn Pendleton	12	2	0	0	2	5	1	0	7	\$4,985
43	Asen Angelov	13	2	1	0	0	11	37	0	8	\$4,194
44	Stephen Pappas	15	1	0	0	0	6	6	0	6	\$3,666
45	John Jue	16	0	0	0	0	10	24	0	7	\$3,595
46	K.C. Anderson	11	0	0	0	0	10	29	0	16	\$3,124
47	Mark Gardner	2	4	0	0	1	2	5	0	0	\$3,071
48	David Feldmeyer	9	5	0	0	0	3	29	0	6	\$2,907
49	Gary Laine	15	1	0	0	0	8	11	0	8	\$2,399
50	Ronald Leung	16	0	0	0	0	8	8	0	2	\$2,151
51	Ginny Hagopian	14	0	0	2	0	12	3	0	8	\$1,951
52	Kim Hunter	12	1	0	0	1	14	8	1	7	\$1,510
53	Don Khamapirad	13	1	0	0	0	6	8	0	7	\$1,427
54	Mary Blaser	14	0	0	0	2	21	11	0	10	\$1,395
55	Poppie Rodriguez	15	1	0	0	0	6	18	0	3	\$1,324
56	Yvette Gilardi	6	4	0	0	0	3	4	0	4	\$1,060
57	Adam Meyers	13	2	0	0	1	11	20	0	3	\$898
58	Krista Regedanz	13	0	0	3	0	13	4	0	33	\$644
59	Vivien Zheng	13	3	0	0	0	15	12	0	7	\$523
60	Alice Locke Chezar	13	1	0	0	2	8	10	0	9	\$350
61	Susan Davis	14	2	0	0	0	9	8	0	5	\$285
62	Michael Mok	9	1	0	0	1	7	6	0	8	\$220
63	Alba Alamillo	4	2	0	0	0	0	0	0	0	\$0
63	Kellie Bloom	4	2	0	0	0	2	0	0	0	\$0
63	Brian Bulger	4	2	0	0	0	0	0	0	0	\$0
63	Martin Gebert	5	1	0	0	0	0	0	0	0	\$0
63	Houshang Livian	5	0	0	0	0	1	0	0	1	\$0
63	David Lunning	5	1	0	0	0	0	0	0	0	\$0
63	Kris McDonough	1	0	0	0	0	0	0	0	0	\$0
63	George Quiring	3	3	0	0	0	0	2	0	0	\$0
63	Robert Rowe	9	2	0	0	0	12	11	0	1	\$0
63	Kelly Shewbridge	1	1	0	0	0	0	0	0	0	\$0
63	Trey McAlister	2	0	0	0	0	0	0	0	0	\$0
	Visitor(s)	2	0	0	0	0	28	65	3	14	\$51,800
Total		827	97	1	8	59	990	987	17	478	\$917,363

Attendance 83.37%

PALMS Report: Silicon Valley BNI: Oct-01-2009 - July-15-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Jacqueline Bocian	33	3	0	0	3	267	36	1	22	\$160,694
2	Janet Bocek	29	5	0	0	5	31	81	0	6	\$154,537
3	Michelle Rogers	29	0	0	0	10	31	39	1	31	\$136,264
4	Lizbeth Rhodes	35	3	0	0	1	31	27	0	12	\$102,754
5	George Talbot	35	2	0	0	2	20	45	1	6	\$75,715
6	Alicia Lucas	31	6	0	0	2	55	28	0	4	\$74,137
7	Sooji Rugh	30	4	0	0	5	23	27	0	6	\$66,469
8	Brett Macauley	33	0	0	0	6	35	18	2	46	\$59,412
9	Danielle Terrazas	35	4	0	0	0	50	71	3	33	\$58,852
10	Warren McCord	31	6	0	0	2	17	42	0	9	\$51,498
11	Doug Dixon	36	2	0	0	1	26	55	2	16	\$46,542
12	Bryant Busalacchi	35	4	0	0	0	36	27	0	21	\$46,261
13	Charmaine Tu	36	3	0	0	0	85	59	0	14	\$43,578
14	E.J. Hong	38	0	0	0	1	35	44	3	18	\$40,429
15	David Joud	34	1	0	0	4	25	17	1	44	\$39,348
16	Israel Zehavi	27	6	0	0	0	50	21	0	6	\$38,459
17	Nicol Bernhardt	35	3	0	0	1	29	31	0	5	\$36,324
18	Jason Andrew	31	4	1	0	3	80	76	1	16	\$36,050
19	Jan Fong	32	2	0	0	5	48	42	3	12	\$35,272
20	Melanie Hibbs	36	1	0	0	2	35	27	0	21	\$32,085
21	Robert Davis	25	4	0	0	0	29	31	0	8	\$30,081
22	Alba Alamillo	21	7	0	0	1	11	12	0	2	\$26,897
23	Angela Leung	32	5	0	0	2	59	54	1	16	\$26,093
24	Michael Prevot	39	0	0	0	0	106	195	1	44	\$24,667
25	Nate Schloss	36	3	0	0	0	24	69	0	13	\$24,583
26	Ingrid Mult	33	4	2	0	0	84	98	2	8	\$24,448
27	Malika Junaid	34	1	0	0	4	71	20	8	15	\$23,023
28	Ron DeAngelis	28	3	1	0	7	15	20	0	5	\$22,428
29	Jeanne dePolo	31	3	0	3	2	52	18	0	9	\$21,735
30	Margaret Barton	28	2	0	0	1	58	8	1	24	\$19,896
31	Don Khamapirad	32	5	0	0	0	20	27	2	12	\$18,545
32	Patricia Cunningham	33	2	0	0	4	67	12	2	40	\$17,895
33	Frona Kahn	30	4	0	0	5	68	43	1	25	\$17,843
34	Susan Davis	25	4	0	0	0	18	17	1	11	\$17,722
35	Candice Normoyle	27	3	0	0	9	69	35	0	3	\$17,332
36	Ted Ray	7	3	0	0	0	13	6	0	2	\$15,901
37	Stephanie Stafford	38	0	0	0	1	38	33	1	10	\$15,339
38	Mary Blaser	34	2	0	0	3	84	25	2	15	\$15,169
39	Brian Bulger	26	3	0	0	0	12	21	0	6	\$14,601
40	Armando Palomar	32	4	0	0	3	18	40	0	0	\$12,499
41	Travis Krepelka	32	4	0	0	3	24	20	0	0	\$12,490
42	Patricia Del Gavio	22	3	0	0	4	57	16	3	27	\$11,680
43	Kellie Bloom	22	3	2	0	1	37	27	0	26	\$10,589
44	Kim Hunter	35	1	0	0	1	49	31	1	24	\$9,645
45	Jeannie Shea	6	1	0	0	1	16	14	1	12	\$9,501
46	Poppie Rodriguez	38	1	0	0	0	22	76	0	5	\$8,946
47	David Feldmeyer	26	7	0	0	0	13	61	0	9	\$8,853
48	Michael Weed	25	4	0	0	0	17	18	0	10	\$8,315
49	Kathryn Pendleton	30	5	0	0	4	17	3	0	13	\$8,080
50	Yvette Gilardi	26	7	0	0	0	11	29	0	9	\$7,755
51	John Jue	38	0	0	0	1	22	82	1	15	\$7,469
52	Ginny Hagopian	36	1	0	2	0	23	13	0	24	\$7,102
53	Mark Gardner	19	7	0	0	4	20	25	0	1	\$6,485
54	Wayne Morgan	34	0	0	0	5	63	82	0	29	\$6,149
55	Gary Laine	36	2	0	0	1	24	29	0	19	\$5,436
56	Scott Safadi	16	0	0	0	0	11	3	0	14	\$5,433
57	Stephen Pappas	36	3	0	0	0	18	32	2	15	\$5,387
58	David Lunning	27	2	0	0	0	9	43	1	5	\$4,436
59	Asen Angelov	16	2	1	0	0	12	41	1	10	\$4,194
60	Ronald Leung	36	3	0	0	0	18	36	0	10	\$3,982
61	K.C. Anderson	11	0	0	0	0	10	29	0	16	\$3,124
62	Ann Langley	4	2	0	0	0	4	1	0	0	\$2,800
63	Adam Meyers	18	2	0	0	1	14	30	0	4	\$2,618
64	Vivien Zheng	34	5	0	0	0	26	33	0	12	\$2,078
65	Houshang Livian	25	3	0	0	0	10	21	0	4	\$1,171
66	Kelly Shewbridge	24	1	0	0	0	11	17	1	13	\$1,060
67	Krista Regedanz	13	0	0	3	0	13	4	0	33	\$644
68	Martin Gebert	16	12	1	0	0	4	2	0	0	\$360
69	Alice Locke Chezar	13	1	0	0	2	8	10	0	9	\$350
70	Michael Mok	9	1	0	0	1	7	6	0	8	\$220
71	George Quiring	24	5	0	0	0	11	23	0	4	\$177
72	Joel Robare	5	10	0	0	0	3	1	0	0	\$55
73	Kris McDonough	1	0	0	0	0	0	0	0	0	\$0
73	Shiva Pouyamehr	0	1	0	0	0	0	0	0	0	\$0
73	Robert Rowe	9	2	0	0	0	12	11	0	1	\$0
73	Trey McAlister	3	0	0	0	0	0	0	0	0	\$0
	Visitor(s)	2	0	0	0	0	51	124	3	17	\$255,088
Total		2019	222	8	8	124	2592	2590	54	1014	\$2,163,049

Attendance 84.80%